



**ZHENGZHOU DMAC MACHINERY CO., LTD.**

Tel: +86-371-65829599

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[www.dmacpark.com](http://www.dmacpark.com)

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### The Agents Qualification Survey

<b>Full Name</b>		<b>Job Title</b>		<b>Mobile</b>	
<b>Tel</b>		<b>Fax</b>		<b>E-mail</b>	
<b>Company Name</b>			<b>Web</b>		

Please leave your cooperation! So that we can service closer to your requirement! (multi-select allow)

**1、 Business option**

- OEM       Dealer       Distributor       Sole distributor

**2、 Registered capital**

- ≦ USD 200,000     USD 200,000 to USD 500,000     USD 500,000 to USD 1,000,000     ≧ USD 1,000,000

**3、 Circulating fund**

- ≧ USD 100,000     ≧ USD 200,000     ≧ USD 500,000     ≧ USD 1,000,000

**4、 Industry qualifications**

- 2 Year       5Year       6 Year above

**5、 Number of employees**

- 10 People       20 People       30 People       50 People above

**6、 Sales network**

- 5-10 set       10-20 set       20-30 set       30set above

**7、 After sales ability**

- None     Outsourcing     Ordinary ( 2 ~ 3 people, only some simple product maintenance )
- Professional ( 3 ~ 8 people, can undertake all manufacturers after-sales service )

**8、 Which channels take you to know our products:**

- Company web     Advertising media     Exhibition     others: Direct contacts

**9、 What products you are distributed now:**

- None       Yes \_\_\_\_\_

**10、 The average annual sales of the latest three years:**

- ≦ USD 500,000     USD 500,000 to USD 1,000,000     USD 1,000,000 to USD5,000,000     ≧ USD 5,000,000

**11、 The main criteria you concern for agent products:**

- Brand       Appearance       Cost performance       Feature       After sale service

**12、 If you are agent of our products, the minimum monthly sales that you are expected:**

- ≦ 20 set       20-100 set       ≧ 100 set     others: for the beginning around 20

**13、 Please leave your opinion on “ \_\_\_\_\_ ” product or sales, so that we can better improve service quality**

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14、 If you have interest to become our agent, please leave us your simple thought and your advantages, in order to support you with the closer thought.

Other things need you provides:

1. Business license scanning file
2. Office photos, photos of your team

**Thanks for your support at DMAC**

